# **VACANCY**

# **BRANDING & ADVERTISING SALES CONSULTANT**

## A Leading Outdoor Advertising

& Signage Company is looking for an experienced Branding & Advertising Sales Consultant to drive revenue growth and expand customer base.

### **DUTIES & RESPONSIBILITIES (AMONG OTHERS)**

- To market and sell signage and advertising products and services to new and existing clients.
  - •Develop and execute sales strategies to meet revenue targets.
  - Identify and target potential clients through market research, lead generation and networking activities.
    - . Develop, maintain and grow client relationships.

#### QUALIFYING REQUIREMENTS

- At least a Diploma in Sales & Marketing or similar studies from a reputable and recognised institution.
- •A professional qualification such as IMM Diploma an added advantage.
  - At least 3 years hands on selling & marketing experience preferably within the advertising and signage industry.
  - •Fluent in English, Shona and Ndebele an added advantage.